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pensacola-tech:~\$who

“ I am an enthusiastic Linux user, a big fan of open source philosophy. ”

# “Open Source”

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- “Open Source – The best way from involution to evolution.” – Marius Corici
- “The responsible conduct in achieving common goals” – Nicolaie Constantinescu
- “Open Source – the ultimate freedom for the masses!” – Paval Vlad
- “An open source leaves room for improvement.” – Mihai Ioan Baba
- “Open Source is a philosophy, is a way of life” – Alin
- “Open source is the road from nothing to everything.” – Paul

- “Open Source = the pure bliss of freedom experienced while using, building or customizing your dreams” – Daniel I. Serbanescu
- “Open Source is like eating a good meal and at the same time, you can read how to prepare.” – Balaban Dan
- “Open Source = a means for building yourself a place to hide and still be easily found by anyone.” – Florentina
- “Open Source is about sharing your work, and showing not only WHAT you built but also HOW you built whatever you built. It’s the only way to try to make it closer to perfect, by inviting everyone to join you in a continuous journey of improving an idea already started. More than this, it is not only for a particular consumer, it’s for everyone’s interest, instead.” – Sebi



“d**O**wnloaded  
in**S**pected  
impr**O**ved  
by co**M**munity”  
– Doru

➤ “Open Source is like parenting: Be a better person, learn as much as you can and share with your kids(peers) so they carry the torch from the point you left it at the end of your days. Next generation will be a better world than yours because you shared information” – Erhard

# “Free Software”

- Soft liber, nu gratuit
- Acces la codul sursa

„Libertatea inseamna  
a fi ceea ce vrei din  
ceea ce poti.” -  
Rivarol





# Open Source ca afacere ...





- Valoare adaugata unor produse open source
  - ex. LINUX (O distributie Linux este un ansamblu coerent de software care cuprinde, alaturi de sistemul de operare propriu-zis, un set de aplicatii selectate din oferta open source (OpenOffice, MySQL etc.)
- Asigura coherenta ansamblului



## - Licentierea duala

- ex. colaboreaza cu comunitatea pentru dezvoltarea produsului de baza si ofera clientilor doua posibilitati: fie sa descarce produsul sub licenta publica si sa-l utilizeze ca atare, fie sa-l cumpere sub o licenta comerciala, ceea ce aduce totodata servicii ai anumite garantii

- De ce ar vrea un client sa cumpere un produs pe care-l poate obtine gratuit?



1. **Tehnic** - cumparatorul este un alt dezvoltator de software care vrea sa includa produsul cumparat intr-un produs propriu, dar licenta publica nu permite
2. **Administrativ** - politica IT a firmei nu agreeaza softurile open source (e greu sa ceri bani conducerii pentru a angaja oameni de suport pentru un soft pe care nu l-ai cumparat)

**Model comun:** Furnizarea de servicii în jurul unor structuri de software bazate pe open source

- Instalare
- Suport
- Mentenanta
- Actualizare

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# Contact

**Web:** <http://blog.pensacola-tech.com>

<http://pensacola-tech.com>

**E-mail:** [marcela.oniga@pensacola-tech.com](mailto:marcela.oniga@pensacola-tech.com)

